

Sr. Officer (Business Development)/RCLL URGENTLY REQUIRED

## Responsibilities:

- Take ownership for business issues encountered by customer and act as a primary point of contact, be the Customer advocate internally.
- Identify and analyze root causes for issues escalated by customers and identify means for preventing future occurrence.
- Build and manage (internal/external) customer relationships through regular interaction and collaboration.
- Understand and be familiar with local KPIs and act in line with set targets. Drive continuous improvements opportunities.
- Pro-active communication to customer on status of their shipments and pre-empt issues before they become problems for the customers
- Engage customers in performance review to discuss agree performance stands and expectations with objective to continuously do ever better

## Qualifications

- Bachelor degree in logistics or any related field.
- 1-3 years experience in logistics and export/import documents.
- Extensive knowledge of logistics services, freight forwarding and shipping lines
- Good command in English both written and spoken.
- Computer literate and able to use Ms Office.

Please send resume (English) with your expected salary to

recruitment @rclgroup.com